

# Pinnacle Professional®

When it comes to efficiency and profitably, Pinnacle Professional is the right software for the job.

This comprehensive and proven yard management system is designed to help you manage the full range of your dismantling activities—from vehicle acquisition to point of sale to parts delivery.

Pinnacle Professional provides easy-to-use workflows that enable you to assign and track all work functions throughout the order process as well as powerful tools for trading parts with other dismantlers. It also offers complete visibility into every corner of your operation, allowing you to closely monitor your performance and help your business grow.

No matter if your operation is single-site or has many users across multiple locations, Pinnacle Professional can help you increase efficiency, reduce administrative costs and boost profitability.

## Streamline processes and do more in less time

Pinnacle Professional helps bring order to the often-chaotic world of vehicle dismantling. Increase your efficiency and streamline operations using powerful tools to delegate and assign specific tasks through each step of the order process. Pinnacle Professional allows you to easily break down each order into its individual parts and delegate who needs to perform each task and when. You can even prioritize tasks and specify which parts need to be pulled and when.

### Create and track orders with ease

Spend less time preparing orders and more time selling parts. From a single order screen using a keyboard and mouse, Pinnacle Professional allows you to quickly generate a quote, place a part on a work order or invoice the part immediately. The single screen makes tracking orders easy as well.

#### Track your parts everywhere

Pinnacle Professional takes the guesswork out of where your parts are in the sales process. You, or any member of your staff— whether sales, management or production— can track a part's progress anywhere from dismantling right to the customer's door. And you can do it without leaving your desk or picking up the phone, which allows you to respond quickly, confidently and accurately to customer inquiries.

#### Improve communication and teamwork

Eliminate the need for annoying radio calls from office to yard. Pinnacle Professional's robust communication tools and powerful workflows bring salespeople, dismantlers, drivers and managers together into a single, cohesive team. Communicate effectively so that everyone in your operation knows what they need to do, when and how to do it.



## Trade with other dismantlers in your network

Quickly and easily sell to or purchase parts from other dismantlers virtually anywhere. Pinnacle Professional features a real-time trading network that enables real-time stock sharing between Pinnacle users. You can access new stock or changes within minutes, instead of waiting until the next day. Brokering parts is faster than ever—parts inventoried or sold are updated instantly, eliminating unnecessary calls for sold parts and making freshly inventoried parts immediately available for sale.

## Pricing tools to help generate bigger profits

Put an end to time-consuming pricing changes. Pinnacle Professional includes tools to help you re-price stock in mere seconds. It also ensures you get top money for your parts through built-in algorithms to select the most effective price for any particular part. You can even use Pinnacle Professional's manual pricing feature to analyze parts-pricing statistics and choose the price that best fits your market.

## Flexible reporting keeps you in the know

Arm yourself with decision-driving data. Pinnacle Professional includes a wide range of out-of-the-box reports to help you keep a watchful eye on every area of your dismantling business. Need custom reports? Design your own reports using Pinnacle Professional's detailed data directory, which allows you to easily retrieve specific data directly from the Pinnacle database.

## Complete accountability for outstanding customer service

Always have the information you need to serve your customers better. Pinnacle Professional stores detailed historical data, including order history, specific part history, vehicle history and customer and account history. Every action in the system is logged, providing for complete accountability and traceability. Our off-site data storage program allows you to safely back up and store your data on our servers. In case of emergency, we'll restore your data on a temporary server and at your facility within 24 hours of being alerted to the failure.

## Backed by the biggest names in the industry

Pinnacle Professional is brought to you by Hollander International, a member of the Solera family of companies. Solera companies also include Audatex, one of the world's largest and most respected names in automotive dismantling software. Together, we share the resources and commitment to providing the high-quality software to increase your business success.

## Choose Pinnacle Professional Today!

Discover why Pinnacle Professional can be the right software for your dismantling business.

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